



# Real Estate Acquisition and Disposition

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Stahl Cowen's Real Estate lawyers help developers, holding companies, institutional investors, and other industry participants, as well as businesses and property owners buy and sell a broad range of real estate assets. We structure transactions to maximize value, minimize risk, alleviate tax burdens, and heighten returns, and help clients close deals that achieve their business and strategic objectives.

Clients rely on our timeliness and disciplined execution across the entire deal cycle – from due diligence to documentation, to planning, negotiations, financing, and more – to ensure that their transactions are completed on time and on budget.

For example, we recently helped an owner successfully execute a complex transaction for the sale of two shopping centers owned by a joint venture between our client and an employee pension fund, who required that both properties be closed on simultaneously. The deal involved selling a shopping center in California to a publicly traded REIT in a \$42.5 million disposition, while the property in Washington was sold to a venture between our client and an affiliate of AIG insurance for \$35.5 million.

## Attorneys

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