



International Practice

Stahl Cowen's international lawyers help entrepreneurs and multinational companies navigate the complex legal and business issues of expansion into the United States and around the globe.

Clients appreciate our keen understanding of evolving business cultures and regulatory environments around the world and the efficient and cost-effective delivery of sophisticated legal advice to guide their activities.

U.S. Investment around the World

With a well-established network of local counsel that allows us to quickly establish a global team when needed, we advise publicly held corporations, middle-market businesses, individual investors, banks, and others on cross-border transactions and disputes, including M&A, strategic expansion, and joint ventures, as well as a broad range of real estate and REIT projects. We work closely with other firms through tax and employment issues, to establish international intellectual property licensing agreements, and to resolve international arbitration and shareholder disputes.

We have led projects for U.S. middle-market companies from a variety of industries – including technology, manufacturing, real estate, telecommunications, transportation, food service, and private equity – in Africa, Asia, Australia, Central America and the Caribbean, Europe, the Middle East, and Russia.

International Business Activity in the U.S.

We represent international companies that do business in the U.S., through corporate entities, subsidiaries, and joint ventures. We help international companies to establish businesses and provide subsequent assistance in running their U.S. operations. We advise them on U.S. securities, employment, and import and export laws. We work with them to finance their activities through commercial lending, raising capital, private investments, and other vehicles. We manage their real estate needs, from leases to purchases to construction to zoning and more. We counsel them on succession planning, tax efficiency, bankruptcy and restructuring, contracts and licensing, and more. We also assist in resolving and litigating any disputes that arise in connection with their U.S. activities.



For example, we recently advised a Russian entrepreneur on the sale of his confectionary and meat processing businesses in Russia and the development of a high-end 100,000 square foot grocery store, restaurant, and meat processing business in Aurora, Illinois.

Indian Business Entering the United States

We have particular strengths guiding Indian businesses and entrepreneurs through the U.S. business culture and laws so they can capitalize on new opportunities. Our lawyers represent one of India's largest business conglomerates, as well as other public and private India-based clients, on general corporate issues – offerings, commercial lending, mergers and acquisitions, restructuring, and commercial contract drafting, for example – and on numerous litigation matters.

We also advise them on the increasingly important employment and immigration issues related to the growing transfer of workers between the United States and India, and represent them in employment litigation throughout the United States. We regularly act as outside U.S. general counsel for our Indian clients, including an information technology company with more than 100,000 employees.

Representative Matters

- We advise an Oman-based private equity firm on general U.S. corporate and securities matters, as well as due diligence and other matters related to the acquisition of target subsidiaries located in the U.S. The company has purchased significant stakes in more than ten India-based companies.
- We serve as counsel to The Royal Family of Serbia for a variety of corporate matters, including most significantly the formation and qualification as a 501(c)3 of Lifeline Humanitarian Organization, the U.S. arm of the patron charity of HRH Crown Princess Katherine.
- We help a Middle Eastern private investor structure, negotiate, and document investments in a variety of U.S. companies.
- Our lawyers act as U.S. counsel for an Australian-based integrated supply chain logistics management solutions company particularly as relates to real estate and litigation.
- We represent an Australian REIT and its U.S. subsidiary on multiple matters, including the acquisition, financing, development, and subsequent sale of a U.S. shopping center, the REITs' venture relationships with various U.S. partners, and the creation of a venture with a major U.S. grocery store group.



- We advised a Fortune 1000 manufacturer of consumer packaging products in the purchase of disposable food industry manufacturing companies in England and Panama.
- We represented a leading customized rope and cable solutions company in the purchase of a heavy manufacturing company in England. In addition, we provide corporate representation throughout the world to the acquired company until its sale to a NYC-based private equity firm.
- We advised a French manufacturer of oak wine barrels and similar products on the establishment and expansion of its U.S. business.
- We represented an international telecommunications company in connection with raising capital in the U.S. for a Nigerian telecommunications project.
- We have represented Indian company in several acquisitions of U.S.-based businesses.

Attorneys

- Lauane C. Addis
- Jon D. Cohen
- Robert M. Mintz
- Alexandria Seydel

Key Contacts

- Lauane C. Addis 312.377.7853
- Jon D. Cohen 312.377.4565
- Robert M. Mintz 312.377.7769