



Robert M. Mintz

Partner

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Overview

Rob Mintz wants to exceed the expectations of the people he represents. Whether he's working with entrepreneurs to form, finance, and grow companies, guiding family and other closely-held businesses through strategic planning efforts in preparation for a sale, or assisting Fortune 1000 public companies with major acquisitions, he encourages his clients look beyond their immediate goals and needs to envision the full potential of their business and identify the steps to get to the next phase.

He guides companies in the transportation and logistics, medical, and finance and venture capital industries to form new businesses, raise private equity and debt, and acquire, sell, and enhance businesses and product lines. To finance their activities, he structures and effects commercial, real estate, and asset-based loan and equipment financing transactions using conventional, mezzanine, and other types of financing.

Rob's clients rely on his background in accounting, tax and business to help them analyze opportunities, overcome challenges and make sound decisions. They know he asks the questions they must answer – about financial performance, company valuation, growth and expansion plans, sales and markets, their personal objectives, and more – to maximize the value of their brands and businesses. They trust his judgment, as a lawyer, a CPA, and a fellow business owner, to guide them as they seek to realize the full potential of their efforts.

That's how he helped the daughter of an Ivy League professor restructure, vastly expand, and then sell a company, started in the 70s by her father to braid rope out of materials invented by DuPont, for more than eight figures in a private equity transaction and subsequent resale of the business, effecting a "second bite of the apple."



In addition to his representation of businesses and corporations, Rob works with a multitude of financial institutions to effect loan workouts, restructurings and forbearances. He counsels state and national banks on regulatory compliance matters and multilender credit facilities.

In real estate, Rob advises developers, lenders and investors to analyze and structure transactions, as well as to acquire and finance properties. In one such transaction, he assisted a developer on the acquisition and financing of apartment complexes in the Northern Illinois/Southern Wisconsin, Nashville and Cedar Rapids areas, funded with taxable and tax-exempt revenue bonds and HUD financing.

Rob chairs Stahl Cowen's business law practice group, and serves on the firm's Management Committee. He has been consistently selected as a Super Lawyer in banking and finance and as a Leading Lawyer in Illinois.

He currently sits on the Executive Board of the Jewish National Fund, and recently led the City of Highland Park's Business and Economic Development Commission.

Practices

- Business Organizations and Transactions
- Commercial Finance
- Corporate Finance and Securities
- Mergers, Acquisitions and Dispositions
- International Practice
- Real Estate Acquisition and Disposition
- Real Estate Finance

Industries

- Agriculture and Food
- Banking and Finance
- Health Care
- Private Equity, Venture Capital & Investments
- Transportation

Admissions

Bar Admissions

- Illinois (1987)
- Texas (2018)

Certification

- Certified Public Accountant (Illinois, 1983)



Education

- Chicago-Kent College of Law – J.D., 1986
- Indiana University – B.S., Accounting, 1982